
Mohammad Huzaifa Raees

Business Development Executive

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SUMMARY

I have completed my BBA in 2019. I have applied for a PGD marketing management program and got accepted but due to the covid conditions it got delayed, so I decided to grow professionally meanwhile while learning more and being a part of a startup is the best way out.

I want to work in a startup for a greater cause and hence want to be a part of your esteemed organization, I wanted to be a part of an IT service based company, marketing company or a startup and this organization has it all.

I have adaptability and flexibility for the atmosphere in which I get into, also I love to know how things work and find creative ways to solve them and can get involve myself in sales.

I am good in building interpersonal communication, be it verbal or written either in B2B or B2C conditions and enjoy working as a team and take pride in where I am.

I will try to help the business grow with the kind of leadership it requires, and all that I can offer. Also can speak in public whenever expected to be delivered by me.

I have a passion for the startup world and I want to be a part of it and give my bits to the table and probably want to be the best business developer in the world.

SKILLS

- Decision making (can win you the quality bids at the right time)
- Inventory management (ensuring storage of all bid related data)
- Digital Marketing
- Creative Content (Creative content Ideas for product marketing, I am there for you)
- Wordpress (still a student but I know what I am dealing with)
- Shopify
- Outbound Marketing (will generate leads with any technique that suits best)

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- Customer Acquisition (can understand what customer wants thus retain them)
 - Market Research (Identifying the right most profitable customers)
 - Professional Communication with B2B and B2C

EDUCATION

Integral University, Lucknow, Uttar Pradesh

- Bachelors of Business Administration (2016-2019)

Aligarh Muslim University,

- Intermediate (2014-2016)

International Indian School Riyadh

- High School (2012-2014)

CERTIFICATES AND ORGANISATIONS

LEADWYNN Certification of Competency Mapping and Questionnaire Design.

HUMAN RIGHTS ASSOCIATION OF INDIA'S life time member. (2017)

OXI FRESH'S business development intern. (2018)

INTEGRAL UNIVERSITIES volunteer of Entrepreneurial seminar. (2019)

LANGUAGES

ENGLISH - Full Professional

HINDI - Working Professional

ARABIC - Elementary

URDU - Limited Working