

NIMISHA DWIVEDI

(Sales Executive)

Experience

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(Kannauj)

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nimishadwivedi7@gmail.com

3 Years of extensive sales experience. Worked as Sales Executive. Now looking forward to career progression so that I can utilise my sales experience to design, create and deliver marketing programs to support expansion and growth of the company services and products.

1.A.K Infra & Reality Developers Pvt. Ltd. / Sales Executive

(10/2020 to 04/2021| Lucknow)

Approach targeted customers and make them understand about the benefits of investing in Real Estate. Work for achieving targets and improving revenue growth.

2.Apex Visas / Immigration Consultant

(12/2019 to 05/2020| Delhi)

Approaching clients who are interested in getting Permanent Residency in Canada & Australia. Helping company in Revenue generation.

3. Holiday Yaari / Tour Advisor

(07/2018 to 09/2019| Lucknow)

To contact customers & make them understand about the services which have been provided by the company. Pitching different holiday packages to customers and converting them into actual sales. To help the company to achieve sales targets and eventually improve revenue growth.

Key Skills

Extensive experience of Marketing fundamentals:

- Communicating/Convincing potential customers for new business.
- Making accurate, rapid cost calculations.
- Providing quotations to customers.
- Negotiating the terms of an agreement and closing sales.
- Gathering market and customer information.
- Negotiating variations in price, delivery and specifications with company managers.
- Getting/Executing/Recording sales and order information and providing copies to the sales office.

Education:

M.B.A | Marketing & HR | RAMA University(UPTU) | 2018

B.A | English |CSJM University | 2016

XII Class | Arts | U.P Board | 2013

X Class | Arts | U.P Board| 2011

Personal Details:

Father's Name	: Mr. Brijesh Dwivedi
Father's Occupation	: Business
Languages known	: Hindi, English
Location	: Kannauj, Uttar Pradesh.