

CURRICULUM VITAE

SATISH KUMAR

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CAREER OBJECTIVE

A well equipped position in a result oriented company that seeks ambitious and career conscious person, where acquired skills will be utilized towards continued growth and advancements.

ACADEMIC QUALIFICATIONS

Bachelor Of Science (PCM) From Monad University

Intermediate (12th) From New Public Inter College

High School (10th) From New Public Inter College

EXPERIENCE

1. HDFC Life as Agency Development Manager, November 2022 – April 2023

- Responsible for Sales of life insurance & Recruitment of PTE & Advisors.
- Handling the Team, co-ordination with the Team Members and assigning tasks to them.

2. NPST Limited as Sr. Business Development Executive, November 2020 – July 2022.

- Responsible for Sales of ERP & App based solution and overseeing the activity of employees from a particular geographic area.
- Handling the Team, co-ordination with the Team Members and assigning tasks to them.
- Field Presentation Pitch, Negotiating, Proposal Making, Email communication.
- Develop Strategies to improve business and team performance.

3. Capital Business System Ltd. as Business Development Executive, October 2019– September 2020

- Responsible for Corporate Sales and manage Records of Government & Private PSU like Banks and financial institute, Universities, Hospitals, insurance companies etc.
- Co-ordination with team members.
- Develop Strategies to improve business and performance.

4. Algomonk Technologies Pvt Ltd. as Business Development Executive, August 2018 – June 2019.

- Handled sale of customized website software mobile applications & E commerce.
- Developed new business opportunities by meeting prospective client
- Designed and implemented sales strategies to ensure achievement of sales targets

5. Assign Techno soft Ltd. as Sales Executive, September 2014 – February 2015.

- Handled sale of customized website software mobile applications & E commerce.

TECHNICAL & SALES SKILLS

-Internet Technologies, MS Office, Corporate Sales, Outside Sales, Client Support & Services, Banking & Financial institute, Team Handling.

PERSONAL QUALITIES

1. Highly motivated and eager to learn new things.
2. Ability to produce best result in pressure situation.
3. Ability to work as individual as well as in group.
4. Understanding of Online Media.
5. Strong analytical/quantitative skills.
6. Ability to collaborate with team members or work independently.

EXTRA CO-CURRICULAR ACTIVITIES

7. Certificate of NIELIT.
8. Participated of IT contest conducted by HCL.
9. Certificate of NIIT.

PERSONAL TRAITS

- Can meet tough targets under pressure.
- Can work for long hours.
- Can perform in limited resources.
- Utilize the available resources with lots of ease with optimum utility.

I hereby declare that all the above information given by me are true to the best of my knowledge.

DATE: