

Hari Saini

"Results-Driven Web Development Professional with a Blend of Expertise in Education, Sales, and Aerospace Engineering. Proficient in Enhancing User Experiences, Promoting Learning, Driving Sales, and Leading Successful Web Development Projects."

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Check - [Git hub](#)
Check - [Portfolio](#)

EXPERIENCE

Sharpener, Bangalore — Full Stack Web Developer(Internship)

Nov 2022 - PRESENT

1. **E-Commerce Music Site (The Generics):**

Created "The Generics" E-Commerce music platform with secure login/signup, Firebase authentication, and persistent cart management. Built using React, Firebase, and CSS. Explore:

[\[The Generics\]](#)

2. **Restaurant E-Commerce (Restaurant App):**

Designed a meal E-Commerce platform with an intuitive cart, dynamic item handling, and REST API cart management. Developed using React, Firebase, and CSS. Visit: [\[Restaurant App\]](#)

3. **Streamlined React Auth App:**

Built a secure React Auth App with Firebase authentication, Context API data exchange, restricted profile access, and token-based auto-logout. Utilized React, Firebase, and CSS. Try:

[\[React Auth App\]](#)

4. **Intuitive Expense Tracker App:**

"I've developed an intuitive expense tracker app using React & Redux, providing users with a seamless way to manage their finances and stay on top of their expenses effortlessly." Try:

[\[Expense Tracker App\]](#)

Robopreneur Ed.Tech — Senior Maths & Science Instructor

Jun 2022 - Oct 2022

"Tailored teaching for diverse skill levels, while leading sales efforts—establishing 7+ COEs across colleges and orchestrating robotics workshops in apartments."

Alffa Sentauli Ed.Tech — Business Development Associate

April 2021 - June 2022

"My efforts led me to engage personally with over 5,000+ parents, conducting more than 600+ successful home visits. Through my persuasive abilities and expert product knowledge, I secured sales totaling nearly 8+ lakhs, effectively meeting

SKILLS

Front-End

Development: HTML, CSS, JavaScript, Bootstrap, React Js, Redux, Next Js, React Bootstrap, Tailwind CSS, jQuery.

Back-End

Development:

Node Js, Express Js, Sequelize, MySQL, MongoDB, Firebase, Java.

Engineering &

Simulation: MATLAB, Simulink, ANSYS Fluent, CFD, Solidworks.

Soft Skills: Strong communication, Problem solving, Teamwork, Adaptability, Leadership, and more. A remarkable blend of web development, programming, and engineering expertise!

ACHIEVEMENTS

- Ranked in Top 5% of my Batch.
- Graduated with approx (90%) marks.
- Active member of Aeromodelling Club.
- Submitted Research paper on Design and development

and exceeding sales targets."

Think And Learn Private Limited(BYJU'S)—Business Development Associate

Nov 2020 - April 2021

"Boosted sales via strategic customer meetings. Organized 2000+ phone-call appointments, delivering home demos, and achieving 2.5+ lakhs in training and 4+ lakhs in permanent sales."

EDUCATION

Amity Institute Of Aerospace Engineering, Amity University, Noida — B.Tech

April 2016 - Oct 2020

Field of study: Aerospace Engineering

Percentage - 90%

Class XII (ISC Board), Balrampur — Intermediate

April 2014- Jun 2015

Field of study: Physics, Chemistry, Mathematics, Hindi, English

Percentage - 77.20%

Class X (ISC Board), Balrampur — High School

April 2012- June 2013

Field of study: Science, Mathematics, Computer, Social Studies etc

Percentage - 64.33%

INTERSHIPS

Hindustan Aeronautics Limited(H.A.L),Koraput, Odisha — Aircraft Propulsion

June 2019 - Evaluated Sukhoi MKI fighter aircraft's propulsion performance fully. Led by R&D and top IIT professors.

Indian Airforce, 5-BRD Coimbatore, Sulur, Tamil Nadu — Aircraft Structures

Jun 2018 - Studied DORNIER-228 and Avro Aircraft. Innovated an Avro compartment into a Mobile Aircraft Testing and Calibration Lab (MATCAL),Notably, this project gained recognition from the Chief of the Air Force Base.

of Aerospike Nozzles, which was submitted in the Journal of Sadhana, DRDO and Journal of Aerospace Technology & Management USA.

- Head of the Volunteer Amity' Annual Sports festival SANGATHAN & SPARDHA.
- Instructed 2000+ students.
- Established 7+ COE's across colleges.
- Done almost 20+ lakhs sales revenue.
- Played several state level cricket matches, one of them was telecasted live on DD Sports.
- Stood second in an inter-school drawing competition.
- Got a bronze medal in the taekwondo championship organized by the school.
- Got a silver medal in international english grammar olympiads.

LANGUAGES

Hindi - Native Speaker(level-C2),

English - Advanced

Speaker(level-C1), **French** - Can speak shorter sentences and write french grammar(level-A2)