



# Ravi Kumar

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📅 10/10/1998 in <https://www.linkedin.com/in/ravi-kumar-5928a2155/>

## PROFILE

Detail-focused in Project marketing. Proven to understand customer requirements and translate into actionable project plans. Dedicated and hard-working with passion for Data. Well versed at B2B. Also proficient in MS Excel software, "Digital marketing". Ready to onboard the job within a week.

## PROFESSIONAL EXPERIENCE

02/2022 – 06/2022  
Bangalore, India

### Frontrow.co.in

Business Development Associate

- Developed and promoted successful company sales.
- Reached out to potential customers via telephone, email and in-person inquiries.
- Daily KRA was 100 cold calls, 1 unit sale per day, 3 hours talk time.

01/2020 – 03/2020  
Chandauli, UP, India

### Gail Pvt Ltd

Data Analysis

- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.
- Learned new skills and applied to daily tasks to improve efficiency and productivity.
- Actively listened to customers' requests, confirming full understanding before addressing concerns

## CERTIFICATES

**Google Digital Marketing**   
certificate ID = 9J7-A3T-6HN

**Data Analytics**   
Simplilearn,

**Power BI**   
Simplilearn

**Data Visualization**   
Great learning

**Google Data Analytics**   
Google Coursera

**MS Excel & Spreadsheet**   
Simplilearn, Great learning,  
eLearnmarket

**Tableau**   
Simplilearn

**Intro to Data Science**   
Great Learning

**Project Management**

**SQL(structured query language)**   
Simplilearn

**R - programming**   
Simplilearn

**pythons**   
Kaggle

## EDUCATION

04/2017 – 05/2019  
Varanasi, UP, India

### **Bachelor of Commerce Application**

School of Management Science

- Awarded [**Microsoft Excel**]
- Attained at [**Virtual trading in ICICI bank**]
- Attained [**Personality Development skills program**]
- Attained the workshop of **Tally ERP 9**

04/2014 – 03/2016  
Varanasi, UP, India

### **Senior Secondary School (12th ISC)**

St Francis School

- Continuing education in Commercial Application.
- Awarded Silver medal In Sports Activity.
- Member of School Vice Captain.

04/2012 – 03/2014  
Varanasi, UP, India

### **Secondary School (10th ICSE)**

St Francis School

- Completed and got a good grade in Physics Practical, this is the subject that i like the most.
- Awarded medal at sports activity.

## SKILLS

- Clear communication
- Fast Learner
- Attention to details
- Adaptability
- Active Listener
- Self-Motivated

## LANGUAGES

### **English**

Native languages



### **Hindi**

Birth language



## INTERESTS

### **Listening music**

it helps to remove toxic thing from my mind

### **Caring of plants**

I enjoy caring of plants help them to grow (as I'm Farmer's son).

### **Involve in Fitness**

I enjoy doing workout in my free time.