# **SIMRAN** CHAWLA



15.01.2021

## LET'S GET IN TOUCH:

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208012

#### **SKILLS:**

- Comprehensive Knowledge about sales
- · Excellent knowledge of operation guidelines & Standard Banking **Procedures**
- Communication Skills
- Good with Time Management

#### PERSONAL PROFILE

To obtain a challenging position in high quality management environment where my academic skills will add value to organization operations.

#### PROFESSIONAL EXPERIENCE

# AXIS BANK LUCKNOW BRANCH( INTERNSHIP )

- Worked in different departments like sales & operation
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services.
- Create frequent reviews and reports with sales and financial data.
- Gather feedback from customers or prospects and share with internal teams

#### **AREAS OF FOCUS**

- Sales
- Business Development
- -Banking Operations

#### CERTIFICATION

#### POST GRADUATE IN RETAIL BANKING CERTIFICATE

- Overview Of Banking & its Function
- KYC/AML guidelines & its adherence, Stages of ML, objectives of KYC, Features PML Act 2002.
- Third Party Products -Mutual Funds, Insurance etc.

# **EDUCATION QUALIFICATION**

# PANDIT PRITHVI NATH, KANPUR UNIVERSITY

## **BACHELOR OF COMMERCE | 2016-2019**

Completed a 3-year course in Commerce Field Graduated with 52 %

# SHREE SANATAN DHARM EDUCATION CENTER

SENIOR SECONDARY EDUCATION (XII) 2016 SENIOR HIGH SCHOOL (X) 2014